

**COUNTRY SHOPS CONTRACT
2011 FAIR HILL INTERNATIONAL
FESTIVAL IN THE COUNTRY
OCTOBER 13 – 16, 2011**

To reserve a vendor space, select the desired size and additional options. Please complete the form and mail the form and your check payable to Fair Hill International, Inc. to 378 Fair Hill Drive, Elkton, MD 21921, for the complete cost of the space. If you require space for your trailer or something other than a standard booth, please call the Fair Hill International office 410-398-2111 or Jeanne Parry, Trade Fair Chairperson at 443-553-2627 for pricing. If you have any questions, please contact the Fair Hill International office at (410) 398-2111, (410) 398-5020 (fax) or email office@fairhillinternational.com between the hours of 9:00am and 5:00 pm.

AGREEMENT:

Fair Hill International, Inc. hereby grants to _____ (the "Vendor") the right to a vendor space within the Fair Hill Country Shops during the FHI International, October 13-16, 2011, subject to the following terms and conditions:

1. **2011 Vendors:** will pay to FHI an amount of \$500 for a 10'X10' vendor space. Vendors who attended FHI in previous years will receive a 10% discount. All paid contracts received by May 1, 2011 will receive an Early Bird 10% discount. In order to guarantee space at the FHI Country Shops, all contracts and checks must be received by FHI no later than September 1, 2011.
2. **Additional Options:**

8' table	\$10.00 each
Single Chairs	5.00 each
Power for each space	50.00 single outlet – 120 v.
(500 watt maximum)	75.00 outlet – 240 v.
3. Vendors may have no electric heaters or coffee pots (other than those associated with food vendors) within the shop area.
4. To maintain quality, diversity and balance of the shops, FHI reserves the right to reject any contract on a first come basis and on past performance. FHI reserves the full right to assign to Vendors the location of all contracted spaces.
5. FHI will provide:
 - A. Reasonable security including overnight surveillance by FHI Security from October 13 through 5:00 pm, October 16, 2011. Neither FHI nor its agents will be held liable for any loss due to theft or any damage whatsoever, for any reason whatsoever, to vendor's merchandise, other property or representative of the Vendor.
 - B. **FHI will provide each vendor with two (2) complimentary general parking and general admission passes for the duration of the event. NO parking behind the tent will be available.**
6. The Vendors will be responsible for:
 - A. any expense in connection with the Vendor's merchandise set up or tear down.
 - B. obtaining a Maryland permit of business license if required
 - C. collection and payment of all Maryland state sales tax incurred by Vendor (if applicable)
 - D. return of all optional equipment including tables and chairs
 - E. remaining open during all FHI business hours
 - F. All trash is to be placed in the dumpster in back of the Vendor tent. Vendor space is to remain trash free. Vendor space must be cleaned-up and completely trash free when leaving on Sunday. **Trash is to be removed and placed in the dumpster and not left in the trade fair tent.**
7. The name and address of the Vendor will be listed in printed promotional material applicable to the event and in the official program. Contracts received by August 1, 2011 will entitle Vendors to a website link with the FHI website.
8. The Vendor hereby releases and indemnifies FHI and its representatives and agents from any and all liability, loss, cost or expense arising out of or in connection with the presence of the Vendor on the FHI grounds or its conduct of business thereon, except that such indemnity shall not apply to such liability, loss, damage, cost or expense caused by FHI willful misconduct or gross negligence.
9. Vendors who wish to combine cost of the vendor space with additional sponsorship may do so by private contract. Please call the FHI office as outlined above to arrange for additional benefits.
10. **Schedule:** Vendors may begin set-up no earlier than 10:00 am Wednesday, October 12, 2011. Set up must be completed by no later than 12:00 noon on Thursday, October 13, 2011. From October 13 through October 16, normal business hours shall be from 8:00 am to 6:00 pm daily. Access vehicles for restocking and servicing the vendors spaces will be from 6:00 am till 7:30 am daily.

2011 FAIR HILL INTERNATIONAL

BOOTH SPACE RENTAL – INSIDE TENT

Corner Space Request: _____ More than 1 Booth ____ Number

I would like to share a booth with _____

I would like my booth adjoining: _____

OUTSIDE BOOTH – VENDOR OWNED TENT

Vendor owned tents must be white or a color approved by FHI. A color photograph of the tent must be submitted to FHI for approval.

Tent Size: _____ 10'X10' _____ 10'X20'

Other Size: _____

FHI to supply Tent: (please call for sizes and pricing) ____

Vendor Owned Trailer pricing will vary depending on size (to be determined)

Size of trailer: _____

Pop out extension: yes no size: _____

AMOUNT OF SPACE REQUESTING: _____ (Sq ft)

If you require tables or chairs, please indicate number ____ Tables ____ Chairs

Electric _____ 120 volts _____ 240 volts

Merchandise:

- | | |
|------------------|----------------|
| Tack | Pottery |
| Clothing Outdoor | Fine Art |
| Clothing Indoor | Antiques |
| Riding Apparel | Books |
| Accessories | Services _____ |
| Jewelry | Food _____ |
| Feed | Gifts _____ |
| Other _____ | |

COSTS:

Indoor booth 10'X10' at \$500 x _____ \$ _____

Outdoor booth 10'X10' at \$500 x _____ \$ _____
(Vendor supplying their own tent)

Outdoor Space (cost to be determined) \$ _____

Such as horse trailers, vendor's trailers, Bulk Space at square foot price

Electric _____ 120V at \$50 \$ _____

Electric _____ 240V at \$75 \$ _____

Tables _____ \$10.00 each \$ _____

Chairs _____ \$5.00 each \$ _____

Before May 1st – 10% discount \$ _____

Previous Vendor – 10% discount \$ _____

TOTAL ENCLOSED \$ _____

Agreed and Accepted:

SHOP OWNER SIGNATURE _____ **DATE** _____

Please print clearly or type the following information for our files and advertising purposes:

Company/Shop Name: _____

Owner(s): _____ Cell: _____

Name of Contact Person: _____ Cell _____

Address: _____

City: _____ State: _____ Zip: _____

Telephone: _____ Fax: _____ Cell: _____

Website: _____

Email: _____

Product and/or service to be exhibited (if horse trailers and/or tractors, please list manufacturer):

Car Information:
License Plate #: _____ Year: _____ Color: _____
Make: _____ Model: _____

PLEASE MAKE CHECK PAYABLE TO:
FAIR HILL INTERNATIONAL, INC., 378 Fair Hill Drive, Elkton, MD 21921

Agreed and Accepted:

FHI REPRESENTATIVE SIGNATURE _____ **DATE** _____

Are you a sponsor? Yes No
Would you like Sponsor Information? _____
How were you referred to FHI Festival in the Country 2011? _____

A 10% discount will be provided for each new vendor you direct to FHI who contracts to be part of our Festival in the Country 2011. FHI will refund you this discount up to 100% of your booth space costs by September 1, 2011.

List below any vendor you'd like for us to solicit in your name:

Name of Shop: _____
Contact Name: _____
Address: _____
City: _____ State: _____ Zip Code: _____
Telephone: _____ Email: _____

Name of Shop: _____
Contact Name: _____
Address: _____
City: _____ State: _____ Zip Code: _____
Telephone: _____ Email: _____